



Don Viar
Managing Partner

Epic Technologies Offers Innovative Data Backup Solutions to Protect Their Customers' Critical Information

Region's Leading Unified Communications Provider Supports Business Continuity Planning While Enhancing Peace of Mind Among Small to Mid-sized Companies

COOKEVILLE, NASHVILLE, KNOXVILLE — May 27, 2010 — Epic Technologies, an industry leader in unified communications, announced today that the company is offering innovative, off-site, data back up solutions to protect their customers' critical information. In an effort to enhance business continuity planning among the region's small to mid-sized companies, Epic Technologies provides owners with the peace of mind know that their valuable information is continually backed up in the event of a natural disaster, power outage, or virus attack.

More than ever before, today's market is pressing owners to reexamine the threats that could cause business interruption. According to an information security breaches survey conducted by DTI/PriceWaterhouse, 70% of businesses that suffer a serious data loss are out of business in 2 years. Many risks are unavoidable but technological advances have created a way for businesses to continue to run smoothly, even in the midst of uncertainty.

Organizations of all sizes are generating and depending on larger amounts of data that must be readily available and easily accessible. Consequently, companies have to effectively manage more infrastructure resources, including servers, networks, and storage, to ensure data is protected

in a timely manner while at the same time providing adequate performance and capacity and securing data for access when needed. Unfortunately, the archaic data backup method for most companies is to backup vital information on a data tape and let an employee such as an IT manager take it home for safe keeping. Today's latest technology enables the backup of information to take place on the "cloud" instead of servers on-site. Therefore, if an event should occur the business can keep running as if nothing happened.

"The concept of business continuity is experiencing a growth in popularity, and experts are attributing this primarily to its simplicity," Don Viar, Managing Partner of Epic Technologies. "As a business owner, operating without a data backup solution in place is simply a risk I would not be willing to take. The pace of today's business environment is faster than it has ever been, and business owners cannot afford to lose their valuable data. In my opinion, it's like driving 100mph without wearing a seatbelt. We just happen to call our seatbelt the 'IronClad Backup and Disaster Recovery Service.' It's got the highest 'safety rating' in the industry because it can actually be *tested* which allows us to *guarantee* our customers that their data will be safe in the event of an *actual emergency*. And our customers like this... a lot." commented Viar.

All businesses face a certain degree of risk, but most intelligent business owners are looking to eliminate unnecessary risks as well as

uncertainty. Disaster recovery solutions provide business owners with a safety net that enables organizations to get back up and running before anyone notices that there was a slip-up. Whether a natural disaster, virus attack or power outage, remote data backup provides businesses with the assurance that they will be able to compete in today's markets.

ABOUT EPIC TECHNOLOGIES

Epic Technologies is one of the leading providers of business communication solutions in the United States. Built upon a network of strategic relationships with clients and vendors, Epic has quickly grown to be a trusted business partner for complex voice, data, nurse call, and network infrastructure solutions. We build relationships as a trusted business partner with each of our clients and exceed their expectations, knowing that we will succeed when our partners succeed.

Epic knows how to empower complex business needs through the innovative use of technology to maximize the return to the client's bottom line. While we work in a wide variety of industries and organizational sizes, we have a particular expertise in medium and larger sized organizations with a particular emphasis on healthcare, education, and service oriented companies. Call us today (866-525-EPIC) or visit us on the web at www.epictn.com and let us show you the Epic difference!